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### *EDUCATION*

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Master in Business Management

[HEC-ULg Liege University \(Belgium\)](#)

Marketing, Finance, Information Technology

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### *SAP TRAINING*

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BC400 – 402 – 407 : ABAP Workbench, Programming Techniques, Reporting using InfoSet Query and ABAP Query

OGSD : SAP Oil and Gas - secondary distribution overview

SCM600 – 605 – 610 – 615 – 620 – 645 – 671 – 611 : SD Sales, Shipping, Billing, Price determination, Credit Control, Availability Control (ATP), LE Transportation

SCM630 – 660 : Warehouse Management, Handling Unit Management

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### *MAJOR COMPETENCIES*

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#### *Functional competencies*

#### **Freelance SAP Consultant / Project Manager, focused on sales administration and logistics**

- Business process review and recommendations for process improvements and better efficiency.
- Project Management : roll-out, maintenance and support planning, in respect to deadlines, priorities and budget.
- Budget building and controlling : human and technical resources.
- Team Management : team building, team members support and motivation, team training plan.

#### *Technical competencies*

- SAP R/3, customizing and programming : SAP 3.0F, 4.6B, 4.6C, 4.7, ECC 5, ECC 6, modules SD, LE, MM, WM, IS-OIL, Automotive, Retail, SAP Query, LSMW, EDI
- Languages : ABAP, RPG, Cobol, C, VisualBasic

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### *EMPLOYMENT*

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<b>2013-2015</b>	<b>SFD, SFR affiliate for telecom products distribution – freelance SAP Consultant</b>
July-April	SD/MM expertise for logistic processes re-engineering, and IS Retail ECC 6.0 Retail EHP 6 upgrade. Business process review, customizing, technical specifications, testing in coordination with sales and logistic stakeholders.
<b>2013</b>	<b>SAP France – LERCO (IS OIL Lybian Emirati Refining Company) – freelance SAP Consultant</b>
June-July	MM Business Blueprint for purchasing activities and Inventory Management. Activities involved are: Blueprint structure definition, Business scenarios and processes analysis, Business Blueprint documentation for Organization Structures, Master Data, Business Scenarios, Business Processes, Data Take Over strategy.
<b>2011-2013</b>	<b>CONTINENTAL – Automotive supplier – freelance SAP Consultant</b>
October-March	EDI projects consultant in the sales division.

Deployment of EDI messages according to EDIFACT, EDIWHEEL and VDA standards for Nissan, Opel, Fiat, Lancia, Alfa Romeo, Chrysler, Chevrolet, Norauto and Maxauto networks and for EVOBUS (Mercedes-Benz Group) and VOLVO Trucks plants.  
Business process review, customizing, technical specifications, testing in coordination with central team in Germany.

<b>2011</b>	<b>SOPRA / THALES AEROSPACE – Aerospace Equipment supplier – freelance SAP Consultant</b>
July-August	SD/MM Expert Consultant, Logistic optimization roll-out project. Deployment of intercompany processes between central and regional supply chain centres (France, US, China, Singapour), Risk Management and Credit Control set up, Customers Incentives Program set up. Workshops organization, blueprint, detailed design, technical specifications.
<b>2010-2011</b>	<b>LOGICA / SAGEMCOM – Communication equipment leading supplier – freelance SAP Consultant</b>
December-April	SD Expert Consultant, Support Organization for all affiliates (US, Europe, MEA). New functionalities deployment and optimization in different business areas : EDI invoicing and VMI with major customers (ENEL Italy, BELL Canada amongst others, OTC process improvements and general business support.
<b>2010</b>	<b>GROUPE DARTY – France leading specialist electrical retail group – freelance SAP Consultant</b>
July-December	SD-MM Consultant. Roll-out project for After Sales Department, moving applications from Siebel to SAP ECC 6.0 Retail. General and detailed design, functional and technical specifications, SD and MM customizing, FI/CO integration. Main SAP topics for this assignment are: customers, suppliers and materials master data, data takeover, SD and MM document flow, pricing procedures, revenue recognition, inbound and outbound interfaces, and key users training.
<b>2009-2010</b>	<b>GROUPE RICHARD – Food products manufacturing and trading – freelance SAP Consultant</b>
December-March	Project Leader and expert SD Consultant. Within the scope of a ECC6 Beverage roll out, sales force commission solution customizing and development. General and detailed design, general, detailed and technical specifications. SD and FI/CO Customizing. Master data review and mass update. Data takeover from legacy system.
<b>2009</b>	<b>EURALIS – Food Industry – Pau France – freelance SAP Consultant</b>
July-August	Within the scope of a tax optimization and company merge project, review of SD and MM organization structures. As-is analysis and To-be proposition, customizing in SAP ECC6 / Solution Manager according to customer project specifications.
<b>2009</b>	<b>TATA Consultancy Services France – freelance SAP Consultant</b>
April	Expert SAP Consultant for pre sales activity on proposal to EDF call for SAP external services, roll-outs and project management. Proposal preparation for technical aspects, Company presentation, target organization set-up, methodology and competencies presentation.
<b>2008-2009</b>	<b>CAP GEMINI - TOTAL – freelance SAP Consultant</b>
March-March	SD Team Leader and Consultant, Support Organization for non Western Europe affiliates (Eastern Europe, Scandinavia, Africa, Asia, Central America). Team management (17 consultants based in Paris, Mumbai and Mexico) and support for all SD functionalities in SAP R/3 IS-OIL and OGSD environment.
<b>2008</b>	<b>SAP FRANCE – CASINO FRANCE – freelance SAP Consultant</b>
February	SD Consultant, Proof of Concept (POC) team member as SD expert. The Proof of Concept is related to Incentive and Commission Management for smaller Casino stores. The concept is based on SD, HR and ICM integration to calculate the managers commission based on marketing and human relations rules.
<b>2007-2008</b>	<b>ACCENTURE – VALEO LIGHTNING SPAIN – freelance SAP Consultant</b>
November-January	SD Consultant, SAP Client merge after site reorganization. Migration strategy set up. Migration from one production client to another production client : transport differential customizing, master data and SD documents and data. SD functionalities : SD documents (contracts, orders, scheduling agreements, invoices), pricing conditions, EDI customizing, master data and documents for Just in Time process.
<b>2007</b>	<b>ACCENTURE – ALCAN Packaging – freelance SAP Consultant</b>

August-October SD Consultant, Europe and US Core Model design for sales document flows (contracts, sales orders, purchase orders, pricing, billing documents), pricing, rebates, commissions and EDI with suppliers, customers and third party suppliers.

**2007 EURALIS – Food industry – Pau FRANCE – 3000 employees, Turnover 850 M€**

April-August SD Consultant, SAP roll-out for commissioning activities.  
Set up of specific sales document flows (contracts, sales orders, purchase orders, pricing, billing documents and EDI between EURALIS, suppliers, customers and third party suppliers.

**2007 AIR LIQUIDE DEUTSCHLAND GMBH – freelance SAP Team Leader and Consultant**

January-April SD Team Leader and Consultant for SAP roll-out after Air Liquide and Messer Gmbh merge.  
Air Liquide core model implementation: gap analysis, customizing and SD team management.  
Contract and Order management, Credit management, Pricing, Invoicing and Reporting.

**2006 UNILOG Management – TOTAL NORDIC GROUP – freelance SAP Consultant**

December Functional and technical audit after UNILOG roll-out in Nordic Total affiliates (Denmark, Sweden, Norway).  
Gap analysis and recommendations.  
Order management, Credit management, Pricing, Invoicing, Distribution, Purchasing and Reporting.

**2006 UNILOG Management – TOTAL PETROLEUM GHANA LTD – freelance SAP Team Leader and Consultant**

April-November SD Team leader for SAP roll-out after Total and Exxon Mobil merge in Ghana.  
Total core model implementation: gap analysis, customizing and SD team management.  
Order management, Credit management, Pricing, Invoicing, Distribution and Reporting.

**2004 - 2006 ACCENTURE – TOTAL – freelance SAP Consultant**

SD, LE, MM and IS-Oil Consultant in Logistics and Distribution support group,  
Project Leader for B2C distribution projects in TOTAL European subsidiaries.

**1990 - 2004 COLGATE PALMOLIVE FRANCE and EUROPE**

1997-2004 SAP Project Manager : Logistics and Transport SAP roll-out and support for several European subsidiaries (Germany, Austria, Italy, Greece, Portugal, Denmark).

1990-1997 Project Manager for Logistics projects in France, based on European in-house core model.

**1984 – 1990 GOODYEAR FRANCE**

Project leader, Sales and Marketing projects :

- In-house invoicing system design, implementation and support
- In-house stock management system design, implementation and support

**1984 GENERAL ELECTRIC INFORMATION SERVICES – Brussels (BELGIUM)**

Project Manager, PETROFINA international cash management project.

**1980-1984 GOODYEAR EUROPE – Brussels (BELGIUM)**

Business Analyst, Sales and Marketing projects :

- Reporting system design, implementation and support in European affiliates
- In-house ERP Technical implementation for Good Year Aviation Center in Moerfelden (Germany)

**1979-1980 HEC Business School, Liege University (BELGIUM)**

Finance Analyst and Research Assistant to Pr P.A. Michel, Finance Analysis Dept.

## **MAJOR ACHIEVEMENTS**

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### ***SD Team Leader in Total Global support organization (2008-2009)***

SD Global Team Leader, leading 17 functional and technical consultants based in Mexico, Mumbai and Paris.

Management and follow-up of Service Level Agreement and Service Level Objectives, Customer relation management, workload management for support and projects activities.

- *Significant improvement of Service Level, in line or better than Total requirement*

### ***SD Team Leader for Total Ghana roll-out (2006)***

SD Team Leader, leading 3 functional and 3 technical consultants based in Accra and Paris.

Gap analysis, customizing, functional and technical specifications, training, roll-out follow-up.

- *Project delivered on time, functional aspects in line or better than Total requirement*

### ***Roll-out of Freight and Freight Cost functionalities in several Colgate Palmolive subsidiaries across Europe (2003).***

Business processes review and optimization for Intercompany and Domestic flows.

Improved loading optimization and control.

Increased efficiency in service contractors relationship through EDI solution.

Freight cost, customs and handling cost functionality implementation and reporting development.

- *Administration costs cut down by 25 %, and time saving of about 3 days in end-of-month activities in accounting department.*

### ***Warehouse Management roll-out, including wireless terminals in several warehouses (2002).***

Business processes review, warehouse configuration analysis, custom transactions development, traceability set up.

- *Operations simplification and improved inventory management.*

### ***Development and implementation of custom key performance indicators (KPI's) (2001).***

Measurement and comparison of the efficiency level across Europe in Customer and Logistics departments, based on SD.

Business processes analysis, common key indicators definition, systems design, transactions and data bases design.

- *Implementation of a common tool to evaluate the level of service in different subsidiaries, gap analysis and reporting.*

### ***Team member of the initial SAP roll-out Task Force in Colgate Palmolive Europe (1996-1998).***

Project Leader for the Logistics and Distribution departments.

Legacy business processes review and recommendation in the following areas :

- distribution
- warehouse management
- inventory management
- transportation and freight cost management
- EDI with customers and service contractors

Training plan set up for key users and end users.

Post roll-out support.

- *Sap roll-out on planned date with all requested functionalities.*
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## **LANGUAGE SKILLS**

French native language.

Fluent English.